



## ONE VISION SOLUTIONS SALESFORCE INTEGRATION

### The Power of Salesforce

Salesforce is used throughout the global marketplace and has been a powerhouse since its inception in 1999. An early adopter of the SaaS model, Salesforce drives value through cost-savings and ease of operation. Now a \$40 billion company Salesforce is considered a leader in the industry, serving large and small companies.

### The Power of Relationships

Healthy businesses rely on relationships, which is where Salesforce excels. Commerce has become globalized, making relationship management more difficult. This creates opportunity where partners like One Vision Solutions play a key role. Improved technology has expanded the number of contacts with whom organizations communicate - which requires better customer relationship management (CRM) solutions, integrated into enterprise resource planning (ERP) applications.

### The Power of Integration

As a full-service consulting firm with years of experience in implementing end-to-end business management systems, role-based dashboards and resource planning systems, One Vision Solutions focuses on the highest functioning, most robust software solutions on the market. Integrating real-time dashboards with CRM systems is important for organizations to derive the most value. To this end, One Vision developed a solution that involves the integration of Salesforce, the most effective cloud-based CRM solution on the market today.



salesforce

**Manage complete mobile visibility into integrated platforms**

**Optimize client relationships through dashboard access**

**Drive optimal reporting on all client and resource activity**

**Update clients in real-time on project progress**

**Build customer loyalty while effectively managing resource allocation**